

Nabepero Philippines Inc.

<https://nabepero.ph/careers/sales-specialist-part-time/>

Sales Specialist – Part Time

Description

Nabepero Philippines Inc. is a Japanese company based in Cebu city, established in 2019 and growing as we partake in various business activities. We are looking for a candidate who has experience in cold emails to acquire clientele.

Job Descriptions:

- Find leads (YouTubers/influencers) online and contact them to sell our video editing services
- Create contents for upselling
- Use freelancer websites to actively apply to gigs
- Come up with new ways proactively to reach potential clients
- Other tasks as assigned

Responsibilities

- Communicate closely with the supervisor to plan and execute
- Come up with own methods to complete tasks
- Provide full reports of the progress and concerns to your supervisor

Qualifications

Necessary Skills:

- Reliable
- Responsible
- Able to work independently under minimal supervision
- Proactive
- Multi-tasking
- Problem solving

Requirements:

- 1+ years of experience in sales on the phone
- Proficient in computer skills
- Exceptional communication skills in English (written and verbal)

Job Benefits

Benefits/ Perks:

- Fully remote (office is in Cebu)
- Bi-weekly pay
- Company dinner
- Company trip

Hiring organization

Nabepero Philippines Inc.

Employment Type

Contractual

Job Location

6th floor, Unit D&E, MSY Tower, Pescadores Rd., Cebu Business Park, 6000, Cebu City, Cebu, Philippines

Working Hours

4 hours per day

Date posted

2023-09-25